# BLS NEWSLETTER OF BULK LOGISTIC SOLUTIONS

# 

NEW Food Dedicated Bulk Units

UNIQUE TRAILER DESIGN GLOBAL LINERS **RAIL** PROJECT

ANNIVERSAR

UNIT20.eu

111

**ISSUE FOUR** 

Page 2

Page 3

Page 3

# 10 YEARS BLS

BLS International the Holding company was formed in 2007 to operate as BLS Food Ltd, against a project of the shareholders, witnessing the de regulation of sugar within EU, which saw a lot of countries exit production, hence the concept that volumes of sugar would need to be moved in bulk form.

10 years later and 600 plus dedicated "food only" purpose built 20ft top loading bulkers, we are still closely linked to the sugar industry, but have added other bulk food products to our client base, rice, maize, food salt, malt amongst others.

During the intervening years we have added BLSC a specialist bulk Chemical with 40ft ISO pressure tanks for dry bulk and a range of 20/30ft bag in box options as required.

The third operating Company is Global Liners BV, which identifying the bag in box liner for each trip and to underpin the quality of food grade liners and to design bespoke liners for both food and chemical bulk. The business also markets a high quality Flexitank range for non hazardous bulk liquids.

Year on year growth has seen the three businesses develop as niche players, with a highly experienced and motivated team which makes the Group work.

Trevor Dumbleton Group MD

### A CULTURE FOR RELIABILITY AND ENVIRONMENT

As part of our quality control and preventative maintenance program, BLS in partnership with Pirtek Europe, carries out hydraulic inspections, each 12 weeks on our fleet of trailers operating across Europe.

This involves a full inspection on all hydraulic components, hoses and couplings on each trailer, and we automatically replace any suspect or worn parts. The preventative inspections carried out by Pirtek eliminate not only costs and downtime, but minimizes the risks of hydraulic spillages and contaminations whilst in operation

at customer sites, and minimize the risks for any environmental issues.



## **NEW FOOD DEDICATED BULK UNITS**

In the light of our continued process of equipment improvement and payload optimization, BLS introduced recently 100 x 20ft new build 6 hatch dry bulk units to its Food Dedicated fleet.

Stefan Sidiropoulos, Technical Manager says: "During an intensive test period we finalized a design with 6 loading hatches, which proved itself capable of reaching payloads of 29 T of bulk sugar within our purpose build 20ft dry bulk units".

The actual dimensions of these new 20ft bulk units have not been compromised and ensures the units are 100% intermodal proof, including movements per deep sea vessels. The batch of 100 units has been delivered with our well known BLS Food's design, colours and logo's and is successfully integrated within our BLS Food dry bulk fleet.



### BLS NEWS BLS FOOD INTRODUCES UNIQUE TRAILER DESIGN

We have recently seen the addition of our latest trailer design to our growing BLS Food 20ft discharge chassis fleet.



Technical Manager Stephen Connell explains: "With our unique trailer design, we meet and exceed the demands of our customers increasing health and safety requirements, but as well our driver expectations".

The trailer design has been developed upon the experience we have within the Bag in Box industry and the comments and the proposals from our pool of trained drivers.

With its easy accessible rear working area, and the discharge controls within perfect reach at the rear of the chassis, this trailer is extremely safe and driver friendly.

### **GLOBAL LINERS 'COVERS' RAIL PROJECT**

On behalf of a major Rotterdam based forwarding and shipping company, Global Liners was assigned to design A-frame covers for a rail project in between the Netherlands and Germany.

The cargo is secured on the A- frames within a warehouse and the supplied covers are fitted to ensure cleanliness and avoids the cargo being exposed to the elements, while moved by rail towards the end receiver.

Marco van Sintmaartensdijk, director Global Liners explains: "After some brainstorming with the client, we agreed for a final design which is lightweight and easy to handle, giving the required protection for the cargo and essentially in todays Eco friendly environment, easily and cost effectively recycled. Customised assignments like this are challenging and widens our portfolio!".



# QUALIFIED SUBCONTRACTORS WITHIN BLS CHEMICALS

J.G Monsma Transport and Van Den Noort Logistic Services have recently both been awarded by TLN with a prestigious hallmark for their Quality Standards and Operational Management.

This certification is build up in different stages around the management models of transport and logistic providers and ensures the highest quality for a professional and sustainable management.

It's a remarkable performance of both gents, as owner drivers to be recognized for their high standards by Transport & Logistiek Nederland (TLN).

Marco van Sintmaartensdijk, Director BLS Chemicals states: "As BLS Chemicals we are extremely



proud to have such high standard subcontractors! Our subcontractors are the key within our logistic services, between our clients and receivers, and it's great to have reassurance of such a professional transport link".

### **BLS ATTENDS TRANSPORT LOGISTIC 2017 EXHIBITION IN MUNICH**

Bulk Logistic Solutions will be present again this year at the leading International exhibition 'Transport Logistic 2017' in Munich. We will share a booth with our parent company Quality Freight and we would like to welcome you at our booth.

Please visit us at Hall B4, Booth 135... Looking forward to meet you!



### HOW TO CONTACT US

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### **BLS WEBSITE**

Check out the latest news from BLS Chemical and Global Liners on our website! ww.bls-bulk.com

